

Dear Clients and Partners,

This message follows our six previous weekly memos, which you can all consult here:

<https://symbioticsgroup.com/covid-19/>

The key overview elements of this seventh week into the pandemic for us are the following:

- **Liquidity cases:** The “liquidity cases” due to the pandemic consequences on our markets, including renewal confirmations and payment rescheduling or forbearance requests, have grown to 50 (out of 296 investees or 17 % of headcount). Most of these cases should find appropriate refinancing solutions, in particular given current agreements amongst lender groups and DFIs.
- **Solvency cases:** No new “solvency cases” have been identified, keeping the number to 3 (or 1.0% of investee headcount, representing 0.3% of overall volumes).
- **Fundraising:** So far none of the funds we advised or managed have experienced important outflows. On the contrary we closed one single investor mandate last week with a Swiss pension fund and launched an open-ended impact fund with a Dutch pan European bank this week.
- **Pipeline / New investments:** We have disbursed 2 new loans last week in Cambodia and in Bolivia for a total of 7m\$, a modest but encouraging level, and we expect to disburse around 15m\$ this week with MFIs in countries like Armenia, China and Georgia. We are actively working on deploying a 400m\$ pipeline for the coming 3 months where our existing blended finance mandates are expected to play a key role for investing alongside the private investor funds that we advise or manage. The stress tests for all investees in this pipeline has now been finalized.
- **Sector coordination:** Symbiotics actively participated to different groups and meetings aimed at coordinating the industry’s answers toward the impact of the crisis. A coordination agreement has been finalized amongst nine leading Microfinance Investment Vehicle managers, which Symbiotics has joined, framing a series of principles to prevent a liquidity crisis and help the refinancing of microfinance institutions and impact finance banks (please see attached the [press release](#) related to the signature of this agreement). Another agreement with another group of 15 MIVs and Banks is under ways expected to be finalized this week.

Discussions are also quite advanced with bilateral and multilateral agencies to encourage them to actively reinforce their financial support to the sector. Symbiotics has offered to use its existing bonds platform as a way to syndicate and coordinated private and public lenders efforts, at a time where investor confidence and effective joint-agreements amongst lenders will be key.

In a couple of weeks our industry has demonstrated the uniqueness of its coordination spirits among actors and its capacity to share information and react quickly towards the Covid19 impacts. We firmly believe that those discussions and agreements will be key in helping microfinance institutions in the coming months to dealing with the impact on the field of the crisis.

Please liaise directly with your relationship manager for portfolio specific situations and perspectives.

Yours sincerely,
Symbiotics