
20
ANNUAL
REPORT
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FOREWORD

Dear Shareholders, Clients and Partners,

This year marked a transformation for Symbiotics, and we are pleased to report the positive steps undertaken in 2022.

From Symbiotics SA, a sole company set up in 2005, Symbiotics Group SA has emerged as a holding company for our main business now operated by two separate entities: Symbiotics Investments SA and Symbiotics Asset Management SA. This change was planned in 2020 and set out in our 'Strategic Plan 2025'. The implementation began in 2021, with the spin-off of Tameo Impact Fund Solutions as an independent entity outside of the group. It will continue in 2023, with the separation of Symbiotics Fund Services (AIFM) into a stand-alone entity and, in 2024, with the creation of Symbiotics Capacity Building as the fourth fully owned business line in the group.

The splitting of activities will enable each individual business to prosper during a period of change in our market environment. Our origination, asset management, fund services and capacity building teams are nevertheless symbiotically bound by a common mission, branding and shareholding. Their operational independence will allow more agility and foster entrepreneurship.

Symbiotics Investments originated over USD 1 billion in new deals in 2022. This represents 866 transactions, mainly private debt instruments. We structured 68 transactions as formal bond issues, representing 46% of the origination volume. An increasing number of our issues are certified sustainable bonds: 26 this year, of which 18 social bonds and 8 green bonds. For the third year running, we were awarded the Environmental Finance Award for innovation in the green bond category.

The current aggregate portfolio covers more than 80 markets and 296 companies, 47 of which were new business for Symbiotics in 2022. Our largest regional exposure remained in Latin America and South & East Asia, both accounting for 29%, followed by Europe & Central Asia at 24% and Africa at 14%, which is slightly higher than in 2021. The overall credit risk levels have remained stable despite market instability, and yields have progressively readjusted to the new interest rate environment. In 2022, Symbiotics Asset Management managed 23 funds and mandates for a total of USD 2.9 billion. Their performance achieved record results, in particular in unhedged local currency strategies in CHF, EUR and SEK.

In 2022, we published our first corporate impact report with the help of Tameo. We continue to focus on SDG 1: No Poverty, SDG 5: Gender Equality, SDG 7: Affordable and Clean Energy, and SDG 8: Decent Work and Economic Growth. Overall, our portfolios directly financed 2 million end-clients, slightly more women than men. About 85% of borrowers are structured as micro, small or medium size businesses, in low and middle-income economies and employing an estimated 3.7 million people.

Based on data from over 4,400 borrowers in 15 countries gathered by 60-Decibels, a specialized impact measurement consultant, the report finds that *Symbiotics is facilitating first-time access to financial services for most borrowers, especially women. Most of the borrowers surveyed used the loans to invest in their business and were able to increase their income as a result. The vast majority of respondents also reported that their overall quality of life has improved.* We are proud to develop quality products for investors and deliver tangible impact in our markets.

At corporate level, our headcount increased from 163 to 176, distributed among 10 offices. It includes 38 nationalities, with a ratio of 54% women; 56 employees are shareholders of the group. The group's financial position is stable, with approximately 10% growth in income and 5% growth in our total balance sheet. In terms of profitability, the net margin is stable at 10% and the return on equity is above 15%, in line with expectations.

We thank our colleagues for their significant contribution towards the success of this defining year for our future. We believe that the group is therefore now much stronger and better prepared to face future challenges and opportunities. We also wish to thank the new members of the boards who joined us following these changes in legal structures. Finally, we are grateful to our shareholders, clients and investees for their business and trust.



Jacques de Saussure
Chairman



Roland Dominicé
CEO

STRATEGY

Symbiotics is the leading market access platform for impact investing

VISION

Our vision is to improve the human capacity to live together on the planet, with a particular focus on socio-economic inclusion and climate resilience.

MISSION

Our mission is to foster sustainable development in emerging and frontier economies by connecting investors to local financial intermediaries, enterprises and projects.

VALUES

- › **Impact driven:** inclusive, self-conscious and coherent, depth and sense of purpose
- › **Independent:** stand-alone and task control, self-judgment and leadership, fairness and reliability
- › **Principled:** strong ethics, loyalty, pride and responsibility, competence and care
- › **Performing:** pragmatic and results-oriented, merit-based personal contributions
- › **Team player:** open-minded and positive, sharing and respectful.

GOVERNANCE

SYMBIOTICS GROUP

BOARD OF DIRECTORS



JACQUES DE SAUSSURE
Chairman



BETH KRASNA
Vice-chairman



DAVID LEDERMANN
Secretary



ANTOINE DELAPORTE
Director

EXECUTIVE COMMITTEE



ROLAND DOMINICÉ
Chief Executive Officer



JOHN STAEPLI
Chief Transformation Officer



CHRISTOPHE FAVRE
Chief Financial Officer



AMY BERGSTRAESSER
Head of Legal

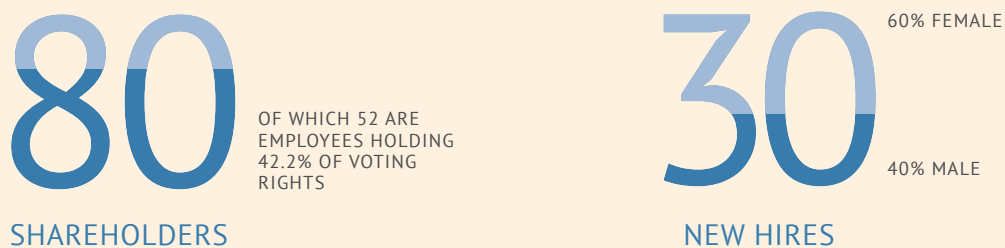
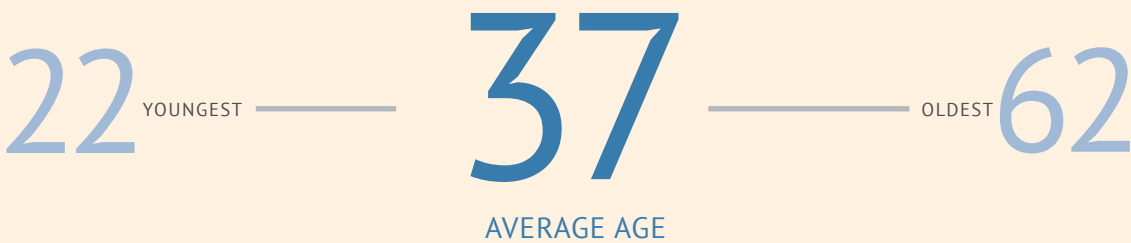
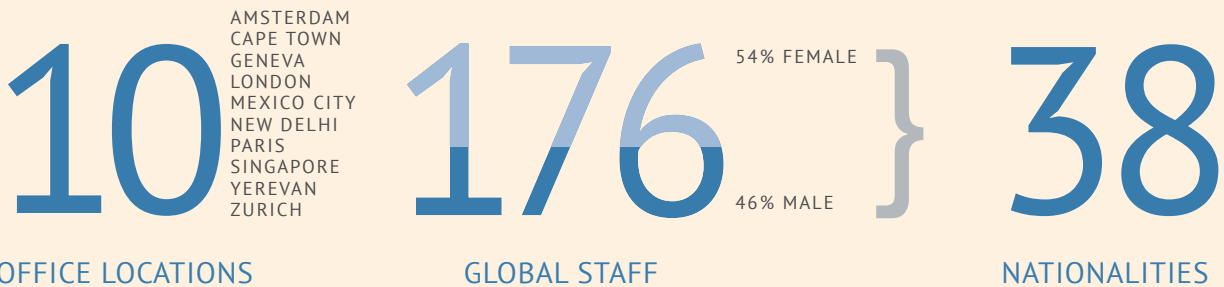


IMANE ABOURABI
Head of HR

STAFF

“ We take great pride in the positive impact we have made, and we recognize that our success would not have been possible without the dedication and hard work of our employees. We are grateful for their valuable contributions, which have been instrumental in achieving our goals. ”

Imane Abourabi
Head of HR



As of December 2022





IMPACT PROMISE

NEW ANNUAL IMPACT REPORT

In 2022, we collaborated with *Tameo Impact Fund Solutions* to publish our inaugural annual *Impact Report*. The report is a succinct distillation of several other informational impact-related reports that we have published over the years, assessing the social and environmental impact of Symbiotics' investments. Tameo is a company, originally spun off from Symbiotics, specializing in impact reporting. Currently, it is entirely independent from Symbiotics and produces impact reporting for several companies.

As detailed in the Impact Report, in 2022 alone, Symbiotics managed USD 2.6 billion and supported nearly two million borrowers in 76 countries. Focusing on sustainable and inclusive finance, the Symbiotics portfolio aims to contribute to sustainable development and economic growth by expanding access to finance among low and middle-income households in emerging and frontier markets. Most of Symbiotics' loans finance these households, microenterprises and small and medium enterprises (SMEs), supporting an estimated 3.7 million jobs. Our investments mainly focus on United Nations Sustainable Development Goals (SDGs):

Measuring the impact of our investments in emerging countries is crucial to ensuring that our efforts are making a real difference and contributing to positive social and environmental outcomes. It allows us to identify areas for improvement and make informed decisions about where to allocate resources in the future. That is why we are committed to publishing our second Impact Report in 2023.

By sharing our findings, we hope to promote transparency and accountability in the industry and encourage others to adopt best practices for impact measurement. Ultimately, we believe that measuring the impact of our sustainable investments is important for both our business and the well-being of the communities we serve.

In 2023, we will launch a new Impact Promise that will further unify the company's narrative with respect to its environmental and social impact. We will integrate that Impact Promise into the Impact Report we will publish in 2023 as well as the company's website and communications.



End poverty in all its forms everywhere.



Achieve gender equality and empower all women and girls.



Affordable and clean energy.



Promote sustained, inclusive and sustainable economic growth, full and productive employment and decent work for all.

SYMBIOTICS GROUP

ACCOUNTING AND FINANCE

The Accounting and Finance unit has group-wide responsibility for financial accounting, consolidation and reporting, the preparation of statutory financial statements and audits, treasury management, corporate financial risk management and asset/liability management.

In 2022, the team focused on supporting and accompanying the Group-wide Transformation, working with external consultants to adjust the accounting and tax reporting framework and calibrate the enterprise resource planning 'ERP' tool to the new organization framework by ensuring that Symbiotics Investments SA, Symbiotics Asset Management SA and Symbiotics Group SA can run their accounting systems on an individual and a consolidated basis, while reflecting the conditions set in the inter-company agreements among the Group entities for revenue and cost sharing.

The remodelling of our internal organization will also include assigning senior analysts to Symbiotics Investments and Symbiotics Asset Management to better respond to their accounting and finance needs, ultimately increasing accountability. We hired a senior analyst to cater to a similar need at the Group level, including the consolidation of our financials going forward. Furthermore, the unit is working on drafting an accounting workbook that accounting staff, whether on our payroll or contracted, can use as a reference manual. Further digitalization initiatives to shorten and strengthen month-, quarter- and year-end closing processes are underway to help the unit keep the edge it has gained over the last three years.

Financial Planning & Analysis

The Financial Planning & Analysis unit continued to work on the enhancement of our budgetary analytical capacity and the accuracy and automation of forecasting models for both revenue and costs. The unit was instrumental in the Transformation, ensuring and reviewing the proper allocation of revenue, costs, assets and liabilities among the entities and the

adjustment and recalibration of reporting output. One new analyst joined the team to provide additional insights and controlling reports to the business lines.

Financial planning and analysis play an instrumental role in the rolling out of our ambitious firm-wide automated management reporting program. Sponsored by the CEO, the program uses different data sources (financial, HR, operations) that are ultimately accessible through the Business Intelligence platform to further leverage and build a state-of-the-art performance management solution that better uses financial data for decision-making.

LEGAL

The Symbiotics Group Legal Division is made up of the General Counsel function, the Governance function, and the Impact function. The developments of the Division in 2022 were largely related to the General Counsel tasks of preparation for and implementation of the structural 'Transformation' in accordance with the 2025 Strategic Plan. We expanded our repertoire during Q3 and Q4, adding Governance and Impact functions.

General Counsel

Legal guided the Transformation of Symbiotics through several milestones. In preparation, Symbiotics spun off its impact research team into a company called Tameo, refurbished the role of the Symbiotics Association for Sustainable Development, its non-profit technical assistance subsidiary, and transferred its alternative investment fund manager (AIFM) from a third party to Symbiotics France.

After the preparatory legal transformation work, the General Counsel function shifted focus to restructuring core functions at Symbiotics. We incorporated and transferred all shareholders to Symbiotics Group SA, a newly formed parent company, renamed *Symbiotics SA* to *Symbiotics Asset Management SA* and incorporated *Symbiotics*

Investments SA. Symbiotics Asset Management retained Symbiotics SA's Swiss Financial Market Supervisory Authority 'FINMA' license focusing on the asset management activities previously conducted by Symbiotics, and transferred the research, monitoring, investment origination, investment servicing and consulting services to Symbiotics Investments.

To execute this change, Legal distributed and transferred assets and liabilities among the entities via a complex web of agreements, compliance coordination and project management initiatives. Additionally, we drafted and negotiated intercompany agreements detailing the relationships, defining the services, elaborating on the roles and support and pricing the services among the three companies as well as their related subsidiaries.

After the official legal transfers in June, the General Counsel function focused on its new role within Symbiotics Group and forming an agile Legal function to help the new entities adjust to the new reality following the Transformation.

Governance

As a result of the Transformation, it was necessary to redefine the governance of the new entities. In 2022, we formed and registered new Boards of Directors for the three organizations and reformulated the competencies of other Symbiotics entity boards. We held the first and second Group shareholder meetings in June and September respectively. At the first, we were able to procure 100% shareholder approval of the Transformation. We held the second, an in-person general meeting, in September. Finally, the Governance function worked with the international Symbiotics subsidiaries to bring clarity and unity to governance across the group.

Impact

Toward the end of 2022, the Legal Division took over impact coordination, as the function is largely about addressing the legal and compliance sides of impact reporting. Via the Impact Reporting Committee,

chaired by the Head of Legal, the Impact function informs, coordinates monitors and reports on the Impact Promise implementation and surveillance and on the impact management and measurement practice in general set by the group for all of its business lines. This function also encompasses impact-related projects and workstream progress and reporting, commitment and affiliation reporting, and regulatory compliance reporting and coordination. In 2022, the Impact function also tackled the coordination of cross-entity implementation of the EU Sustainable Finance Disclosure Regulation.

PEOPLE

The People Division, composed of three units, played an important role alongside the Legal team in the group Transformation. We effectively delivered a structured and compliant process to onboard all Symbiotics staff, achieving a 100% acceptance rate.

Symbiotics nourishes strong relations with its employees. We drive impact through a common sense of purpose among all staff and stakeholders. In 2022, our staff headcount grew by 11% to reach 176.

Our redesigned fit-for-purpose HR structure enabled efficient and effective operations. We focused on the company's future, aligning HR structure and functional capabilities with organizational and line of business strategic objectives.

We started the year by hiring a head of HR as a member of the Executive Team. We ended the year by creating three HR capacities: Shared Services, which focuses on operational excellence; Center of Expertise, which designs appropriate HR programs; and HR Business Partners, which focuses on strategic alignment.

In 2022, Symbiotics employees strived to achieve the given objectives while celebrating our successes, both big and small. We also adapted to the new ways of working with flexible working arrangements while initiating reflections on the future of work.

Our staff attended several seminars, events, development programs and training programs focusing on impact investing, green finance, the Sustainable Finance Disclosure Regulation ‘SFDR’ and other topics relevant to the industry. We were proud to see our colleagues sharing their expertise during these forums and roundtables throughout the year.

To promote a culture of compliance and security, we provided comprehensive training on anti-money laundering, cybersecurity, and General Data Protection Regulation ‘GDPR’ to all our staff. These trainings were an important step in equipping our employees with the knowledge and skills needed to maintain high standards of data security and ethical conduct.

Additionally, we developed a leadership and management program that is tailored to the specific challenges faced by our leaders. Our program is designed to ensure that the learning objectives are relevant and aligned with our organizational goals and values, which will help to foster a culture of excellence and continuous improvement across the organization.

Diversity, Equity and Inclusion

Diversity, Equity, and Inclusion ‘DEI’ are crucial elements for our sustainable growth, and we have made them a top priority. In 2022, we focused on our diversity and inclusion initiatives, developing tools and frameworks to support our staff on their DEI journey and ensure their success and well-being in the workplace.

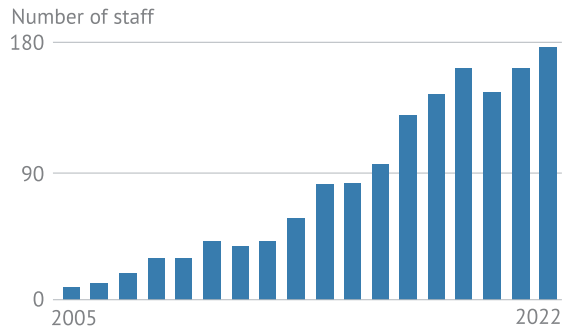


Figure 1
Staff at year-end

INFORMATION COMMUNICATION AND TECHNOLOGY

The Transformation was a big topic in 2022 and it had many repercussions on the Information, Communication and Technology division. Our strategic focus on Clients & Digital also led us to work on improving our focus and means of delivering solutions that will bring greater efficiency and enhance the overall client and staff experience.

On our digital organization efforts, we worked with the support of an external consultant to streamline and improve our digital governance. As a result of multiple interviews, working groups and one-to-one meetings, we devised a plan that includes a new organizational chart, brings the technical functions back to the group level, and sets digital leads as focal points for the CEOs of the entities (read more about this in the project spotlight). The plan also defines our priorities for 2023 and a method to manage the flow of requests, in particular how to evaluate and prioritize them.

In terms of projects, the Loan Administration and Portfolio Management systems took center stage, supported by a dedicated team of external consultants and internal resources from all entities. In addition, we made improvements to Power BI (our interactive data visualization software for business



PROJECT SPOTLIGHT

Digital Governance

We are committed to enhancing our digital governance to improve clarity, transparency and effectiveness across all processes. To achieve this, we have implemented a robust governance structure where digital leads and the head of Business Intelligence report directly to the Chief Transformation Officer. Digital leads collaborate closely with business analysts and dedicated business representatives to support each business's strategic goals, while the Business Intelligence and Infrastructure & Systems functions provide essential support to all business lines.

Our new digital governance framework emphasizes three key areas:

1. Empowering collaboration: We nurture seamless communication and collaboration by fostering strong working relationships between digital leads, business analysts and business representatives. This collaborative environment aligns digital projects with each business unit's strategic objectives.

2. Elevating project management: Rigorous project management practices optimize resource allocation, minimize delays and ensure the successful delivery of high-quality digital solutions. Our commitment to project management excellence directly enhances the efficiency and effectiveness of our digital initiatives.
3. Boosting transparency and reporting: Transparent processes and clear reporting are vital to our new governance model. Regularly sharing project updates and results equips stakeholders with the information they need to make informed decisions and ensures accountability for our teams.

We are confident that our new digital governance initiative will yield significant benefits.

Streamlined processes, improved collaboration and increased transparency will lead to enhancements in the quality and quantity of our digital output. This, in turn, will enable us to better serve our clients and support our strategic goals.

intelligence), the Factsheet production module and *Syminvest.com* for Symbiotics Asset Management, and to our invoicing system (Symfact), ESG Rating, Know your Customer, our business analysis methodology and the support ticket management process for Symbiotics Investments.

At the Group level, the Business Intelligence teams supported the Management Reporting Project team on providing key indicators for our corporate website and generally on integrating additional KPIs and delivering more reports and dashboards to support informed decision-making.

The Infrastructure and Systems teams delivered OKTA: a single sign-on application that improves the

experience of our staff while contributing to the overall security of our systems. We also improved the experience of staff and visitors in our meeting rooms in Geneva through a new setup composed of professional-grade audio and visual components for all rooms.

On the communication side, the team developed a new corporate website to reflect the structure of the organization, allowing each marketing team to create a customized presentation of their range of products and services. The team also continued to expand guidance on the use of the brand, on the production of communications materials for the press and for events.

The Communication team participated in *Building Bridges* week as a sponsor and presenter and rolled out new brand guidance for the visual elements associated with Symbiotics Asset Management, Symbiotics Investments and Symbiotics Capacity Building.

The Internal Communication team continued to provide timely updates on the company. Members also supported the leadership teams in organizing management gatherings, from formal staff meetings to committee meetings and informal team gatherings outside the office. The team is involved in the development and promotion of our corporate social responsibility 'CSR' and diversity & inclusion efforts, which made significant progress during 2022.

As a certified B Corp, the company has prioritized the assessment of its corporate environmental impact and is striving to improve it.

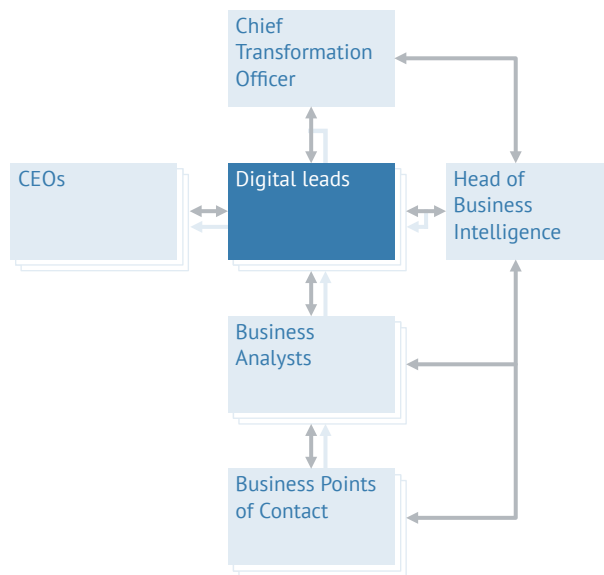


Figure 2
Organization chart

Symbiotics Investments at the Building Bridges Week





SYMBIOTICS INVESTMENTS

“ *Symbiotics Investments is the leading impact investment deal house in emerging and frontier markets. We have a 18-years track record, a dedicated team of experts and a deep market coverage. Our bond origination capacity is another strong asset in our value to our proposal. These elements together ensure our unique position in the investment space. We are truly excited to start this new journey as a standalone business line.* ”

Yvan Renaud, Chief Executive Officer
Symbiotics Investments

EXECUTIVE COMMITTEE



YVAN RENAUD
Chief Executive Officer



VINCENT LEHNER
Head of Markets



DANIEL SCHRIBER
Head of Investments

In 2022, we saw the Group's effective Transformation, marking the formal start of Symbiotics Investments as a standalone impact investment house. The 'investments' business line had always existed within Symbiotics – it formed the roots of the company in 2005. In 2010, we went a step further by developing our bond issuance capacity and then green bonds a bit later. Yet, we were essentially focusing on our asset management clients, not seeking to actively develop a third-party clientele.

With the Transformation complete, we effectively became a standalone investment house. The split allows us to develop our own marketing narrative and our own client relationship dynamics.

As we need both investees and investors to grow our origination, we must take care of them equally while ensuring that this will not be detrimental to the quality of our services. We are a niche boutique investment bank that actively monitors markets and deals after closing, one that takes care of investment recovery when non-performing loans arise.

We aim to demonstrate that what we are building benefits the Group and beyond, including our historical client base. Indeed, we affirm that developing our own third-party investor clientele will not jeopardize the quality of our offering for our sister asset management company and its clients. Nor will these third-party investors be left with less attractive opportunities. On the contrary, it is a win-win scenario because the very essence of our bond offering is to syndicate investors, granting them access to deals they could not make alone.

Developing our investors base goes in line with growing our origination pipeline. We will catch opportunities that we would have previously missed. This is true for our core business and for our innovative pipeline, in fintech or in clean energy.

We now need to turn our vision into reality. We are materially investing in our sales and marketing capacity and unlocking the necessary communication lines between all forces involved in this adventure – those who cater to investors and those who attend to investees. We look forward to reaping the benefits of our efforts.

MARKETS

The geographical presence of Symbiotics remained stable in 2022, with the same offices supporting market coverage similar to that in 2021. The number of partners was stable, at just below 300 (296), with an equal repartition among regions and despite onboarding 47 new institutions, mostly in Africa and Latin America. While we onboarded 9 fintech and 3 companies active in the clean energy sector to grow our exposure in this sector, most of the new partners remained microfinance institutions, replacing exiting ones. The number of countries remained stable as well at around 80, bringing Timor Lest, Nepal and Cameroon back on board during the year and losing temporary exposure in Togo, Niger and Turkey.

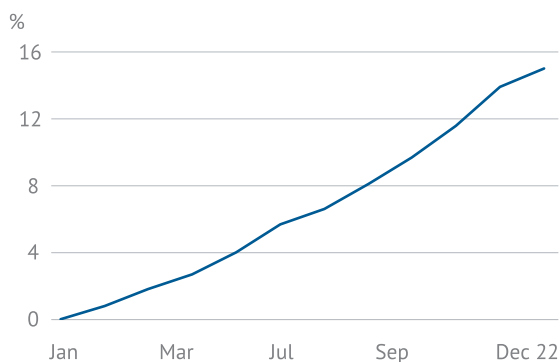


Figure 3
Portfolio growth

REGION	INVESTEES
Eastern Europe, Central Asia & MENA	7
Central & Eastern Europe	3
Russia, Caucasus & Central Asia	4
Latin America & the Caribbean	16
South America	7
Central America, Mexico & the Caribbean	9
South & East Asia	8
South Asia	5
East Asia & Pacific	3
Sub-Saharan Africa	13
Western Europe	2
North America	1
TOTAL	47

Figure 4
New investees in 2022

All regions grew in terms of portfolio in 2022, recovering from the COVID-19 pandemic and despite the new challenges encountered following the beginning of the conflict in Ukraine in Q1. The underlying portfolio of our partners grew on average more than 15% during the year, with the same growth trends recorded in all regions. Portfolio quality improved to levels closer to pre-pandemic levels (median of 3.6% compared to 2.5% in December 2020). Global solvency declined slightly (100 basis points to 19%) but remained healthy. Despite the significant increase in reference rates and its impact on funding cost, liquidity levels remained high during the year, decreasing from 11% to 10% of total assets. However, pressure on liquidities will continue in 2023.

REGIONAL FOCUS

LATIN AMERICA & THE CARIBBEAN

Despite dynamic growth in the region after the pandemic – with an average 6.8% increase in GDP in 2021 – driven by a significant rise in commodity prices and the gradual reopening of most economic sectors, the economic recovery in Latin America slowed down in 2022, with an estimated average GDP growth of 4%. While most countries focused on reopening their economies, the adverse global environment – impacted mainly by the conflict in Ukraine – affected economic performance. However, the balance is mixed: while some countries outperformed the rest of the world (e.g., Colombia, Chile, Costa Rica), the economic growth of the three largest economies in the region – Argentina, Mexico and Brazil – lagged behind. Additionally, inflationary pressure intensified during the year, with some countries registering double-digit annual inflation, leading to a sustained increase in the monetary policy rate and resulting in lower credit growth and liquidity.

In this context, our investees experienced good loan portfolio and client growth over the year, particularly in South America. With the exception of some countries that suffered from very long moratoriums during the pandemic (Panama) or went through social unrest during the year (Haiti, Nicaragua and Ecuador), portfolio quality remained relatively stable. Despite the significant increase in reference rates and the increasingly limited liquidity in local markets, we did not perceive a significant impact on funding costs during the year. However, we expect this trend to continue into 2023.

SUB-SAHARAN AFRICA

Sub-Saharan Africa 'SSA' was on a modest recovery path following the COVID-19 pandemic. But the conflict in Ukraine abruptly interrupted this recovery, resulting mostly in a decline in demand for commodity exports and increases in food and fuel prices, rising inflation and depreciating currencies, stressing foreign exchange reserves and constraining investments and household consumption in the

region. Consequently, most central banks in SSA hiked policy interest rates throughout the year as a means of managing inflation, which further exacerbated the cost of debt.

Strong economies (Senegal, Kenya and Côte d'Ivoire), which benefited from rising global commodity prices during 2022, supported regional GDP growth of 3.2%. It resulted in portfolio growth exceeding expectations in West Africa and a slowdown in East and Southern Africa. As investees tightened underwriting methodologies, leveraged technology and gained a better understanding of their markets following the COVID-19 pandemic, we witnessed improvements in portfolio quality and profitability over the year. Investees exposed to local currency volatility experienced a significant increase in hedging costs, making it difficult to competitively price international debt. Despite these strong headwinds, assets under management in the SSA region grew by 22% in 2022, driven by the onboarding of 11 new investees, syndication deals and new thematic areas, fintech transactions in particular. High demand in the fintech and clean energy environments will continue to attract significant funding.

SOUTH ASIA

Despite facing setbacks due to COVID-19, high levels of restructured loans and liquidity stress, credit uptake showed strong growth in India, Bangladesh and Nepal, aided by macroeconomic drivers and able policy support by their central banks and governments. However, Sri Lanka suffered a major economic crisis and sovereign default in 2022, mainly due to macroeconomic instability and economic stagnation. Nevertheless, the Asian Development Bank's December 2022 outlook projects a remarkable growth rate of 6.5% in 2022 and 6.3% in 2023 for the South Asian region's GDP.

In India, the financial sector experienced strong growth, supported by revived credit demand and an improvement in asset quality. The Emergency Credit

MARKET COVERAGE



ALEXANDR FANDO
Regional Manager
Central Asia and Caucasus



DUNCAN FRAYNE
Regional Director
Sub-Saharan Africa



EUGENE TAN
Regional Manager
East Asia



HASSAN ROMANI
Regional Manager
MENA and Pakistan



KATERINA ERMIDOU
Regional Manager
Eastern Europe



PRASHANT BHARDWAJ
Regional Manager
South Asia



SEBASTIAN SOMBRA
Regional Manager
Latin America and the
Caribbean



EASTERN EUROPE,
CENTRAL ASIA & MENA

24%

Russia, Caucasus & Central Asia 17%
Central & Eastern Europe 5%
Middle East & North Africa 2%



SOUTH & EAST ASIA


29%

East Asia & Pacific 15%
South Asia 14%

SUB-SAHARAN
AFRICA

14%

-  Countries where Symbiotics was active in 2022
-  Countries where Symbiotics has been active since its inception

 Percentage of portfolio outstanding (at end of 2022)

Note: Total excludes Western Europe and North America which are not shown in the breakdown.

Line Guarantee Scheme and other relief measures, such as debt moratoriums introduced during COVID-19, ensured the flow of credit to financial institutions 'FIs'. Although there was a significant decline in loan disbursement through the first half of 2022 due to lender caution in expanding portfolios and disbursing fresh credit due to the pandemic, disbursements and collection efficiency reached pre-pandemic levels after June 2022. The financial sector in Sri Lanka was resilient to the economic crisis as most banks and non-banking financial institutions 'NBFIs' saw an increase in net interest income due to the high interest rate environment, which helped cushion the decline in profitability. However, FIs expect muted growth in 2023 and a bailout loan from the International Monetary Fund 'IMF' is crucial for Sri Lanka to revive business optimism.

EAST ASIA & PACIFIC

In 2022, most countries in the region dismantled their COVID-19 restrictions and focused on reopening their economies, with the exception of China which maintained its strict zero-COVID policy. The tourism sector, which was a significant contributor to the region's economic growth before the pandemic, received a strong boost as governments lifted travel barriers and vaccine mandates. Despite inflationary pressures and increasing interest rates, the region's economies reported impressive GDP growth. Indonesia reported its best annual growth in nine years (5.3%), while Vietnam achieved its fastest growth in 25 years at 8.0%. However, Myanmar's growth was limited to 2.0% due to continued insecurity and a contraction in foreign direct investments. China's growth was lacklustre at 3.0% in 2022, but the dismantling of COVID controls in late Q4-22 provides hope for economic recovery in the country and the region in 2023. Mongolia, in particular, is expected to benefit from the increase in commodity exports.

The economic rebound benefited most FIs, as loan growth recovered and borrowers' balance sheets improved. However, portfolio quality varied by

jurisdiction, with the expiry of loan moratoriums in some countries leading to higher portfolio at risk 'PAR'. Nonetheless, better quality in more recent loan vintages counterbalanced this. Despite global interest rate increases, the funding costs of most microfinance institutions 'MFIs' and banks saw little change due to strong local liquidity, although funding costs are expected to catch up in 2023. The higher interest rate environment and demand for liquidity present new opportunities for investors, such as access to quality institutions in high-growth markets and exciting new themes. As the region embarks on decarbonization, we expect to see more interest in green funding from both FIs and businesses to support clients as they shift to lower carbon-intensive activities.

EASTERN EUROPE, CAUCASUS AND CENTRAL ASIA

The international crisis and the uncertainties surrounding the impact of anti-Russian sanctions on regional economies overshadowed 2022. However, the effects of these sanctions turned out to be positive for countries in the Caucasus and Central Asia, as there was a record inflow of capital and qualified workers to the region. As a result, Georgia and Armenia recorded double-digit GDP growth, while Central Asian economies grew on average by 4.3% despite increased inflation and policy rates across the region. Although not fully correlated with the Russian ruble, regional currencies experienced volatility in 2022 and some ended the year on an uneven note.

In this context, our partners did not experience any significant deterioration in financial performance. Most banks in the Caucasus and Central Asia saw a high increase in liquid assets and robust net income, mainly due to income from foreign exchange operations and commissions on services.

MIDDLE EAST AND NORTH AFRICA

In 2022, the Middle East and North Africa 'MENA' region faced numerous challenges, including high inflation, soaring commodity prices due to the Ukraine-Russia conflict, and sharp interest rate hikes.

Despite these adverse factors, our investees managed to maintain or even improve asset quality compared to the pandemic era. Despite the rise in US interest rates, which put pressure on local currencies and increased the cost of debt service, we did not observe any delays in receiving repayments from our investees in 2022. Some countries, such as Morocco and Jordan, enjoyed comfortable foreign exchange reserves, while others, including Pakistan and Egypt, faced challenges. Nonetheless, we have noticed growing interest in the green economy among both investors and investees in the region, with the United Nations Climate Change Conference (COP27) taking place in Egypt in 2022 and COP28 scheduled to be held in the United Arab Emirates in 2023.

FINTECH FOCUS

Fintech companies are a natural extension of the traditional FIs Symbiotics Investments targets. The fintech initiative we launched in 2021 is strongly linked to our core focus on financial services and inclusion. In 2022, we became a solid debt partner for fintechs during their Series A to Series D funding stages. Fintechs in emerging markets have jumped at the opportunity to solve development problems using

a combination of financial services and technology. However, while equity market turmoil continues, shareholders are requesting that fintechs extend runways and include alternative financing components as part of their next funding series.

If Symbiotics mostly addressed fintechs operating in digital lending before, in 2022 we targeted infrastructure and digital payment fintechs as well. Going forward, we will include new fintech verticals with hybrid fintech and embedded finance. With USD 93 million disbursed in 2022, Symbiotics has become a solid debt partner for fintech companies, especially in Africa, home to a vibrant tech entrepreneurship system, creating a reservoir of innovative start-ups with global potential and good exit opportunities. Looking ahead to 2023, trends in fintech will continue to center on finding the best-performing companies that have a clear path to profitability. We aim to grow our total fintech origination in 2023 above USD 100 million.

INVESTMENTS

OVERVIEW

The deal flow remained strong in 2022, continuing the trend observed in 2021 and despite very challenging market conditions. Total origination passed the USD 1 billion mark for the second consecutive year, reaching USD 1.133 billion. Nevertheless, it was 3.5% below 2021. We disbursed loans to 179 financial institutions located in 62 countries.

The seasonality we experience in origination levels followed the usual trend. The first quarter of the year was slow as usual but in line with 2021. The second quarter was slightly below projections but, given the uncertainties the conflict in Ukraine has caused globally, with its subsequent shockwaves on food and energy prices and soaring inflation, investment activity showed strong resilience. The strongest month of the year was July, with a total of USD 167 million in loans and bonds disbursed, followed by three consecutive months of decreasing investment activity, mostly linked to lower liquidity levels from our investors and higher return expectations given the sharp increase in USD interest rates as the Federal Reserve System ‘Fed’ battled high inflation. The last two months followed the usual seasonality, although at a slower pace than in previous years.

Overall, the regional split has never been as balanced as in 2022. On the one hand, Asia had a slow start to the year, still suffering from COVID-related restrictions in several countries. It is only in the second part of the year that origination picked up. In Europe and Central Asia, the conflict in Ukraine heavily affected origination, resulting in a sharp decrease from 2021 levels (-26%) but still showing very strong resilience given the dramatic events following Russia’s invasion and the shockwaves that hit neighboring countries. Sub-Saharan Africa remained significantly lower than other regions but at USD 188 million, it was our best year ever in the region, with 25% growth from 2021, thanks mostly to fintech and renewable energy transactions. In Latin America, the start of 2022 was slow but

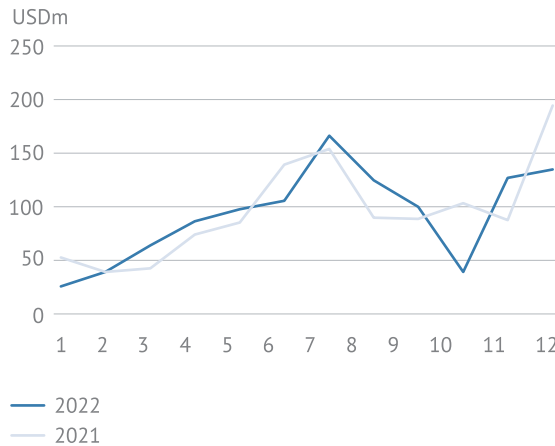


Figure 5
Monthly origination trend

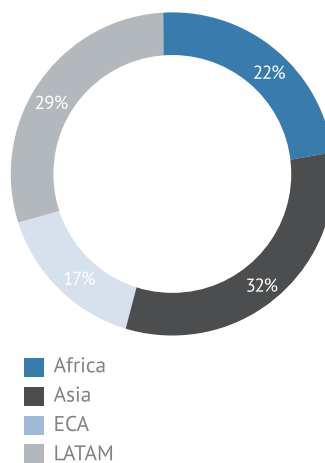


Figure 6
Origination breakdown by regions

disbursements levels increased significantly during Q3 and Q4. Despite remaining the strongest region in terms of investment activity, Latin America saw its origination level decrease by 5% from 2021. Reasons for this decrease are partially due to political instability some countries have witnessed, particularly Peru.

The currency mix remained relatively stable, with most of our origination staying in local currencies, while the single largest currency remains the USD at 35% (down from 40% in 2021). The successive

PROJECT SPOTLIGHT

*MFS Africa***MFS AFRICA**

COMPANY OVERVIEW

MFS Africa is a digital payment company that offers mobile financial solutions for senders, money users and service providers. Its full-service digital payments network connects over 400 million mobile money wallets, more than 200 million bank accounts and over 150,000 agents to enable cross-platform and cross-border payments for remittance companies, mobile network operators, banks, non-bank financial institutions and global merchants.

MFS Africa helps money transfer operators 'MTOs' and mobile network operators 'MNOs' by providing interoperable direct connectivity to send and disburse money to recipients with African mobile wallets. The company acts as an intermediary services platform between MTOs and mobile money operators and banks. The fintech enables customers in Africa to send and receive payments on a secure, low-cost and real-time basis.

MFS Africa's global payment infrastructure provides real-time cross-border payment services for mobile wallets and bank accounts. The company offers faster transaction processing, clearing and settlement services for regional and domestic payments.

DEAL RATIONALE

MFS Africa will use the proceeds of the debt facility with Symbiotics to fund the working capital cycle and further deliver real-time transactions.

DEAL TERMS

Company	MFS Africa Limited
Country	Mauritius
Volume	USD 23.8 million
Currency	USD
Tenor	36 months
Instrument	Senior loan
Use of proceeds	Interbank settlements
Security	Pledge over receivables

400 million
mobile wallets connected in Africa

USD 2.8 billion
in transactions on the platform since inception

TOP 5 COUNTRIES	TOP 5 INVESTEES
India	Hamkorbank
Ecuador	Credo
Costa Rica	Greenlight Planet Group
Peru	AFPL
Uzbekistan	Ipak Yuli Bank

Figure 7

Top 5 countries and investees 2022

interest rate increases by the Fed have slowly but steadily translated into higher yielding origination on our end. There is, however, always a lag between reference rate increases and our capacity to increase yields on origination. This is due to the fact that most microfinance institutions are on-lending in fixed rates and are unable to adapt their rates in the short run. Also, frontier markets are sometimes disconnected from the main capital markets and therefore do not react to interest rate changes at the same pace. However, in 2022, our average fixed USD rates increased by 65 basis points (at 6.58%), whereas rates in local currencies increased on average by 40 basis points (at 11.2%).

Overall, the regional diversification of our outstanding portfolio remained fairly stable in 2022, with only minor adjustments from one region to another. The share of the top 5 countries decreased from 32.6% in 2021 to 30.2% in 2022, allowing for a better diversification of our portfolio. Similarly, the share of the top 5 investees decreased very slightly, from 8.9% in 2021 to 8.7% this year. The average outstanding exposure per investee increased to USD 9.4 million (5% higher than 2021). Still, the number of active investees remained stable at 297.

INVESTMENT INSTRUMENTS & BOND PLACEMENT

Altogether, Symbiotics disbursed 866 transactions to 179 financial institutions: 507 were structured through direct promissory notes or loan agreements between funds and FIs. In addition, we issued 68 impact bonds, syndicating discretionary mandates, advisory mandates and third-party investors. These 68 bond issuances translated into 359 bond notes sold to 28 different investors/funds. Out of the 68 bonds, 26 were sustainable bonds according to International Capital Market Association 'ICMA' principles, further broken down into 18 social bonds and 8 green bonds. In June 2022, Symbiotics issued its second basket bond for British International Investment (BII). The proceeds of this

USD 75 million bond exclusively target investees located in least developed countries in Sub-Saharan Africa and Asia that undertake only green projects. In total, we disbursed 3 green loans for USD 22 million with the BII Basket bond, with the remaining USD 53 million to be disbursed in 2023. Altogether, bond issuances amounted to USD 520 million (vs 560 million in 2021), representing 46% of origination in terms of volume. Senior debt still represents the bulk of our origination (97% of the total), whereas subordinated loans amounted to USD 36 million (3% of total). We also structured one transaction as deposits in a partner financial institution, as liquidity management tools for the clients.

Placement with third-party investors reached record levels at USD 70 million (including Basket Bond origination) but below the targeted volume of USD 200 million. Difficult global market conditions partially explain this lower achievement. Indeed, mainstream investors have been cautious with emerging and frontier market investments. As a result, our bond sales were more successful with the public sector, in particular development financial institutions 'DFIs'. Beyond the BII basket bond, we raised USD 10 million from French Proparco and USD 20 million from a DFI-sponsored fund investing in Latin American green bond issuances. The latter transaction forms part of a 'structuring only' transaction where Symbiotics is repackaging a transaction as a green bond, thus giving access to investors who are not able to buy local issuances.

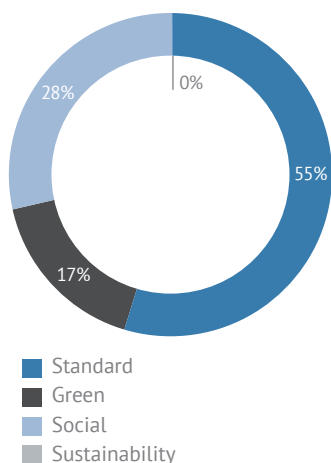


Figure 8
Origination by bond type



SYMBIOTICS ASSET MANAGEMENT

“ *Symbiotics Asset Management aims to become the leading impact asset manager providing institutional investors access to products advancing the SDGs and impact themes in emerging and frontier markets.* ”

David Grimaud
Chief Executive Officer,
Symbiotics Asset Management

EXECUTIVE COMMITTEE



DAVID GRIMAUD
Chief Executive Officer



YANNIS BERTHOUSOZ
Chief Investment Officer



MARIA PEÑA
Chief Risk &
Compliance Officer

On 1 July 2022, Symbiotics Asset Management became an independent entity within the Symbiotics Group. This evolution has allowed Symbiotics Asset Management to better focus its product offering on the needs of its institutional clients and position itself as a broad based impact private debt manager advancing the SDGs and impact themes through investments in emerging and frontier markets. Symbiotics Asset Management will continue to develop new and innovative investment solutions that leverage its expertise in unhedged local currency investing, themes developed by Symbiotics Investments (fintech, green) and origination through third parties.

In addition, Symbiotics Asset Management has made extensive progress in the digitalization of our portfolio management and sales processes. During the year, we selected a portfolio management solution that included outsourced back- and middle-office services. This choice will allow us to focus on our core expertise as an asset manager while

improving operational efficiency, client service quality and cost. Also, the further development of our customer relationship management ‘CRM’ database has helped us optimize our sales processes, enhance efficiency and improve transparency. We expect these strategic investments to continue to bear fruit in 2023 and for us to become the impact private debt manager of choice for institutional clients across Europe and beyond.

PORTFOLIO DIVISION

The year 2022 was challenging for the global economy and financial markets. The world faced a combination of rising inflation, tightening monetary policy, geopolitical tensions and pandemic-related disruptions. The US stock market had its worst performance since 2008 and the Bloomberg Barclays US aggregate bond index posted the worst performance in its history. Emerging markets did not escape the bearish mood, with emerging market equities losing –20.1% and the JP Morgan EM Global Diversified index down –17.8%.

Emerging market private debt, however, showed resilience in this difficult environment. The SMX (USD) Index was up 1.95% over the year. Despite some vulnerabilities in certain countries with high debt levels, such as Ghana, Sri Lanka and Egypt, most emerging economies maintained robust growth and stability. This was partly due to their improved financial systems, prudent monetary policies, and ability to implement and maintain flexible exchange rates. All these factors contributed to an increase in local currency borrowing. Overall, emerging economies, notably in Asia Pacific, should substantially outgrow rich ones in 2023 and 2024.

Our mandates also delivered solid results in 2022, both in local and hedged currency terms. We generated positive returns and further diversified our portfolios across new private debt sectors, including clean energy, fintech, and Green, Sustainability and Social bonds. Our assets under management recorded a modest increase (2%) in a challenging environment, reaching USD 2.9 billion. Thanks to the good quality pipeline and stable assets, cash levels for most of our funds were below 10%.

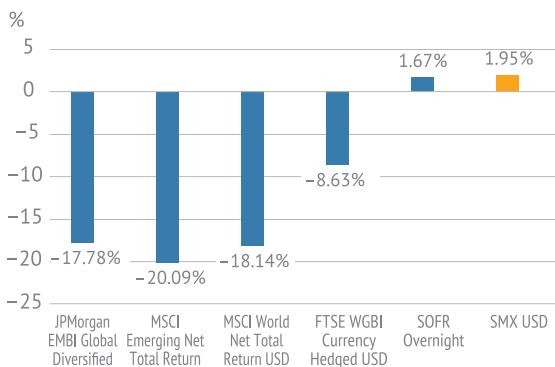


Figure 9
Main asset class performance – YTD

Local Currency Mandates

As emerging and frontier market currencies held up well against the USD and benefited from strong coupons, our local currency mandates had an excellent year. USD returns reached levels between 4% and 6%. On top of this, CHF- and SEK-denom-

inated mandates benefited from positive currency effects: CHF mandates posted performances of 6 to 7%, while the SEK-denominated mandates for our largest historical client posted their best year ever, with annual returns between 15% and 20% for most vintages. The team successfully onboarded and invested a discretionary mandate of EUR 100 million for a large pension fund.

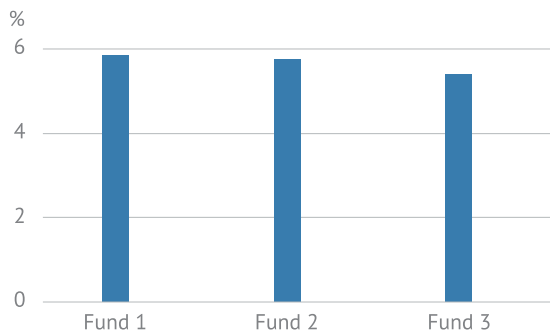


Figure 10
Performance of selected local currency mandates (USD)

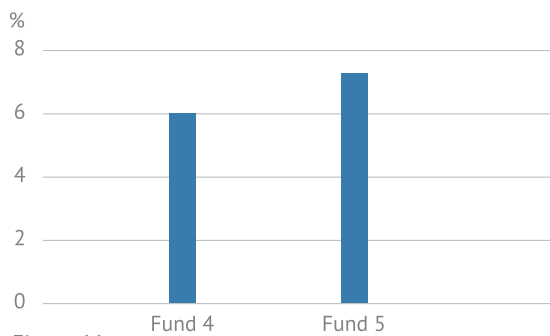


Figure 11
Performance of selected local currency mandates (CHF)

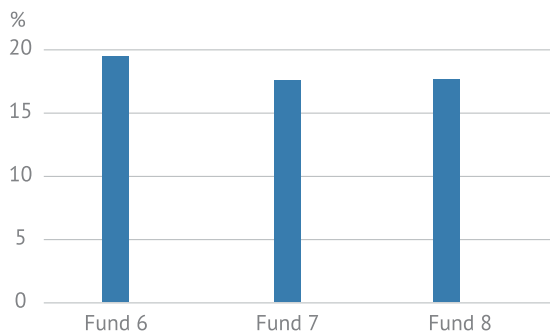


Figure 12
Performance of selected local currency mandates (SEK)

PROJECT SPOTLIGHT

REGMIFA: More than a decade of impact in Sub-Saharan Africa

The Regional MSME Investment Fund for Sub-Saharan Africa (REGMIFA) is a public-private partnership supporting micro-, small and medium-sized enterprises 'MSMEs' in Sub-Saharan Africa. The fund is a collaboration between donors, development finance institutions and private investors. Symbiotics Asset Management has managed the fund since its launch in 2010.

In 2022, REGMIFA achieved several milestones that demonstrate its positive social impact, as well as its financial performance and resilience:

- REGMIFA grew its assets and passed the USD 200 million mark in assets under management through the subscription of new notes and diversification of note holders. The fund attracted new investments such as KfW (the German investment and development bank), which invested a further EUR 20 million in the fund's senior notes.
- The fund expanded its outreach to 57 partner lending institutions in 23 countries, reaching over 150,000 end-borrowers. The fund increased its exposure to green finance and fintech.
- The number of workout cases decreased, with no major write-offs. Thanks to REGMIFA's proactive risk management and recovery efforts, the loan loss allowance dropped slightly.
- C-shares, which are part of REGMIFA's first loss cushion, are back above their initial value after suffering losses due to currency depreciation and loan impairments in previous years.
- The fund adopted a new impact framework and environmental and social management system that aligns with international standards and best practices, such as the Sustainable Finance Disclosure Regulation 'SFDR'.
- REGMIFA also upgraded its client protection framework and participated in the 60 decibels survey. The survey highlights good results for several REGMIFA investees in terms of customer loyalty, satisfaction and impact among end-borrowers.

Hedged Mandates

Globally, the performance of our hedged mandates was in line with that of our peers, ranging between 2% and 3%. High cash levels due to an ongoing ramp down penalized the only fund with flat performance over the year. While a negative performance impacted the Emerging Impact Bond Fund's listed bond exposure, the fund remained positive and strongly outperformed liquid impact debt peers. The diversification and risk management of these products have shown their capacity to navigate challenging environments. These factors combined ensured that assets under management were stable over the year.

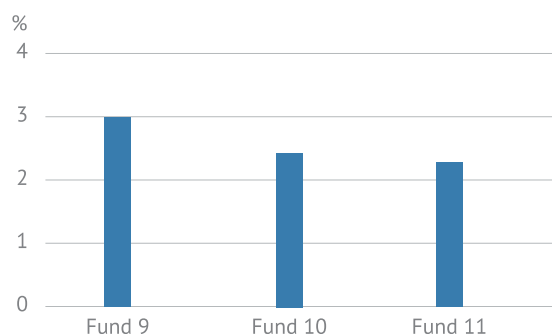


Figure 13
Performance of selected hedged mandates

Blended Finance

Our blended finance funds had a positive year. While assets in the Microfinance Enhancement Facility mandate were stable, assets in REGMIFA grew by 10% and exceeded USD 200 million. REGMIFA's blended finance structure has demonstrated its attractiveness to private investors, allowing them to participate in Sub-Saharan Africa's development through employment creation, income generation and poverty alleviation. Strong portfolio performance and a further improvement in portfolio quality following the COVID-19 pandemic also drove these positive results.

CLIENT DIVISION

The global economy and markets suffered in 2022. Inflation, monetary tightening, geopolitical tensions and the continuing effects of the COVID-19 pandemic hurt most traditional asset classes. Emerging market private debt proved its resilience in this difficult context, which allowed our assets to show moderate growth (+2%), ending the year at USD 2.9 billion. These results contrast with most of our direct peers, who saw outflows during the year.

Business Development

In April, Symbiotics Asset Management successfully onboarded a new mandate for a large Dutch pension fund, for EUR 100 million. By the end of the year, this mandate was fully funded and invested. The successful launch illustrates the attraction of our local currency expertise, which continues to make inroads, notably in Switzerland and the Netherlands. Indeed, a fund we manage for a Swiss private bank diversified its client base to include its private banking business as an additional distribution channel for the mandate, resulting in USD 30 million in new assets.

For other mandates, 2022 was a year of consolidation: while the performance of our historical advisory mandates was excellent, especially for SEK-based local currency funds, our partners made minor redemptions from our funds. Most other fund assets remained stable.

Products

Many of our clients continue to diversify their portfolios to include new impact themes and the SDGs, with the issuance of fintech debt and with Green, Social and Sustainability bonds playing an increasing role in their portfolios. Going forward, we will continue to develop innovative client solutions that fully leverage our strength in private assets, while addressing new trends such as fintech, gender-lens or local currency investing.

Marketing

Symbiotics Asset Management actively promoted its expertise across its target markets in Europe in 2022. We were present at leading impact conferences including the Global Impact Investing Network 'GIIN' and European Impact Summit, as well as events uniting large institutions and distributors throughout the continent. Highlights included pension fund conferences in Switzerland and the UK, impact roundtables in the Netherlands, as well as the Fund Forum in Monaco.

LEGAL, RISK AND COMPLIANCE

In 2022, the Legal, Risk & Compliance Division focused on three topics, each with a strong impact on Symbiotics Asset Management:

1. The Group's Transformation (mentioned throughout this report)
2. The effects of global market and geopolitical turmoil
3. The new sustainability regulatory framework.

Global Markets

Because of the conflict in Ukraine and the continuing effects of the COVID-19 pandemic, inflation, currency depreciation and limited access to foreign exchanges and the USD impacted several institutions. We closely monitored from a risk standpoint, the impact on Symbiotics Asset Management's investees and portfolios in countries close to Russia (e.g., Central Asia) and other high-risk countries through reinforced controls.

New Sustainability Regulatory Framework

The first level of the SFDR came into force in 2021. More detailed Level 2 requirements 'SFDR RTS' will apply to Symbiotics Asset Management, Symbiotics France as our alternative investment fund manager 'AIFM', and our funds from 1 January 2023. From that date, these entities are required to comply with detailed pre-contractual and annual reporting disclosures. Accordingly, Symbiotics Asset Management has complied with all disclosure requirements. We will further develop specific reporting tools in 2023.

Main Evolutions of the Risk & Compliance Function

The Risk & Compliance function improved upon its overall investment Compliance process, implemented an incident management procedure, specified key risk indicators to be reported by Symbiotics Investments and Symbiotics Group and improved upon the cybersecurity risk controls.



SYMBIOTICS CAPACITY BUILDING

“ *Symbiotics Capacity Building has spearheaded our Transformation process. In December 2016, we established the Symbiotics Association for Sustainable Development as a legal entity to act as the host vehicle for all our capacity building and technical assistance mandates. This has allowed us to both enhance our client experience, as our donors and contributors greatly welcomed this step, and acquire new mandates in innovative impact investing themes like digital financial services, agriculture finance and green finance.* ”

Mariano Larena
Chief Executive Officer
Symbiotics Capacity Building

EXECUTIVE COMMITTEE



MARIANO LARENA
Chief Executive Officer



BEZANT CHONGO
Head of Capacity Building

THE GROUP'S TRANSFORMATION

Symbiotics Capacity Building spearheaded the Transformation process at Symbiotics. This process confirms the voyage we began when Symbiotics started to deploy technical assistance activities in early 2011. During an intense five-year learning curve, we both mastered the design and management of high-quality projects and gathered the expertise needed to structure and maintain a solid governance environment for the management of funding resources from our donors and contributors. Ensuring solid governance is critical to earning the trust of existing and potential donors and contributors. Therefore, we take special care to keep a balance between the need to align our technical

assistance support with the impact objectives of the investments Symbiotics facilitates and the need to manage the resources entrusted by donors and contributors through a governance layer that is independent from investment decisions.

These considerations led us to establish the Symbiotics Association for Sustainable Development 'SASD' in December 2016 as the host vehicle for all Symbiotics Capacity Building mandates for capacity building and technical assistance. A Swiss non-profit association that is a distinct legal entity, SASD's governance structure, balance sheet and profit and loss account have been separate from other

PROJECT SPOTLIGHT

Technology-enhanced savings and green loan development and financial education for rural clients in Bolivia

CIDRE BOLIVIA AND THE COUNTRY'S ECONOMIC CONTEXT

CIDRE IFD in Bolivia, a financial entity with more than 40 years of experience and a nationwide presence, specializes in the development of the rural sector. CIDRE's mission is to contribute to the development and growth of economic initiatives, particularly the agricultural sector and micro and small enterprises in Bolivia by offering specially tailored financial services and products. The company's vision is to be an inclusive, sustainable and ethical financial institution. Its key financial objectives are to increase economic sustainability and reduce the cost of access to financial services, especially credit. At USD 122,538,815 as of October 2022, CIDRE's portfolio has had an average annual growth rate of 5% since 2017.

The company's main competitors are Diaconia, Fondecó, Fubode, Impro, Sembrar Sartawi, FIE, Banco Sol and BDP.

In 2022, Bolivia's population reached nearly 12 million, of which 30% were under 30 years of age. GDP per capita stood at USD 3,414. Nearly 40% of people were living in poverty, with 3.1% living on less than USD 2.15/day (the international poverty rate). The economy has been hit hard by the effects of the post-election protests of 2019 and the COVID-19 pandemic from 2020 to 2022. Unemployment reached 8.1% in 2021 and continued at that level in 2022.

Financial inclusion has increased in Bolivia since 2011 when only 28% of its economically active population had access to financial services. This number reached 69% in 2021, which represents a 2.45-fold increase in a decade. Bolivia is in fourth place in this category in Latin America, following closely behind Venezuela, Brazil and Argentina. In June 2022, the country registered 14.3 million savings accounts (1.2 accounts per inhabitant), with deposits totaling USD 30.7 billion. Active borrowers for the same month totaled 1.8 million. The

combined portfolio of all financial institutions reached USD 29.7 billion, of which USD 13.8 billion was for productive activities (as opposed to consumer credit).

In August 2020, Symbiotics Capacity Building secured a technical assistance grant of CHF 120,265 from the Swiss Capacity Building Facility for support to implement a "go-to-market" strategy for two new products through the design, pilot testing, refinement and launch process. The two new financial products are savings (including digitalized channels) and a green loan product with the objective of climate change mitigation and adaptation. CIDRE conducted staff training and financial education for clients to support the adoption of the new innovative products. The aim of the support intervention is to facilitate access to financing for micro and small rural producers, contributing to adapting their production activities to climate risk and improving their quality of life. Following the project's completion, the financial institution is on course to reach 4,600 savers and issue green loans to almost 3,000 new borrowers after 24 months.

ACTIVITIES UNDERTAKEN AND KEY OUTPUTS

Ahorro Programado Turbo (scheduled savings): The main activities executed to bring this product to market were: the design and implementation of financial education for clients, market research, the design of product concepts, process mapping, financial viability analysis, software programming, CORE System programming, pilot testing and evaluation and a go/no go decision. After internal proof of concept testing in August and September 2022, the Board of CIDRE approved the product for market launch in October 2022. The roll-out is planned for early 2023.

Agua para Riego (water for irrigation – Climate loan): The main activities to bring this climate-specific loan to the market were: process mapping, economic analysis, product risk analysis, financial projections, the development of product manuals, and the design of a climate impact measurement database to monitor the impact generated by the ‘water for irrigation’ product. The decision to move to the pilot required the selection of one of these products. CIDRE chose Agua para Riego based on the urgent need for a solution to the drought problem in Bolivia and more potential demand in the market.

The project trained 607 people on topics related to savings mobilization, irrigation, microfinance and climate change.

FEATURES AND BENEFITS OF THE TWO NEW PRODUCTS

The first product: Ahorro Programado Turbo, is a scheduled savings product that enables CIDRE to increase the number of active savings accounts in its portfolio and allow its clients to have a product that will help them save for identified goals. The innovative component of the product is the Turbo: a microloan triggered (as per the client’s request) after the client has completed 50% or more of their targeted deposits. This microloan allows the client to reach their goal in half the time while continuing to make deposits as originally scheduled.

CIDRE measured client satisfaction during the proof of concept ‘POC’ phase. All internal and external clients interviewed were very satisfied with the product. CIDRE trained financial service officers in the theory and behavior behind effective savings methodologies.

In addition to bringing benefits to clients, savings mobilization is important for CIDRE since it enhances its financial self-sufficiency.

The second product, Agua para Riego, is the first climate lending financial product in Bolivia designed to capture the country’s climate impact data. The target of the climate loan is farmers and producers affected by drought, which has become a prevalent climate risk in the country since 2015.

The newly designed product categorizes clients into three drought risk exposure profiles, which allows for technical solutions adapted to the profile. The climate impact database contains details for each profile. This innovative approach allows the loan officer (financial services officer – “FSO”) to offer tailored solutions to clients in the field. During the lending process, the FSO collects field data to build a baseline for impact measurement. Through later visits, scheduled six months apart, the FSO collects additional information to measure the impact of the climate finance product. The Climate Impact Database can generate reports to present to current and potential funders.

CIDRE designed this product to measure adaptation and climate impact. The improved reporting on adaptation and climate impact will enhance its ability to source less expensive funding, especially if it is aimed at reducing climate risk. Lower borrowing costs improve self-sufficiency indicators, which in turn enhance the institution’s outreach capacity.

Symbiotics companies from the very beginning. Our donors and contributors have welcomed this step, which has made it possible for us to acquire further mandates in innovative impact investing themes like digital financial services, agriculture finance and green finance.

In 2022, Symbiotics Capacity Building – through the Symbiotics Association for Sustainable Development, consolidated its strategic goal of diversifying its core mandates and funding sources beyond its showcase mandate – the Technical Assistance Facility of the Regional MSME Investment Fund for Sub-Saharan Africa 'REGMIFA TAF'.

In addition, Symbiotics Capacity Building strengthened its project management delivery capacity for the Smallholder Safety Net Up-Scaling Programme and Swiss Capacity Building Facility 'SCBF' mandates, both funded by the Swiss Agency for Development and Cooperation. Furthermore, Symbiotics Capacity Building successfully added British International Investment ('BII', formerly 'CDC') to its portfolio of core technical assistance funders.

For this new BII mandate, in June 2022 Symbiotics Association for Sustainable Development signed a subcontract agreement with DAI Global UK, the manager of BII's technical assistance facility, to launch an innovative program to support 15 investee partner finance institutions 'PLIs' in Asia and Africa participating in the BII Green Basket Bond. With a total value of USD 540,000, the program covers a wide range of interventions, from identifying and improving specific areas to improve compliance with the Green Loan Principles, to building the longer term capacity of the PLIs to generate green finance assets in particularly underdeveloped markets. The program, currently in its initial phase, includes an institutional PLI diagnostic followed by a training plan. Based on the results of the diagnostic, the Symbiotics Association for Sustainable Development will select five PLIs to receive additional in-depth technical assistance.

In terms of key figures, in 2022 Symbiotics Capacity Building obtained approval for 10 projects for a total value of CHF 1.03 million. Since the inception of its activities in 2011 and as of December 2022, Symbiotics Capacity Building has successfully implemented 130 projects and mobilized CHF 16.5 million in donor contributions.

In 2022, Symbiotics Capacity Building launched 3 new technical assistance packages 'TAPs' for the REGMIFA TAF. The first edition of the TAP on SME Finance is benefiting 6 PLIs as they enhance their capabilities to finance SMEs in countries that are part of the G20 Compact with Africa. Additionally, 6 PLIs in 6 countries are receiving support in implementing digital financial services under the second edition of the TAP on Crisis Impact Mitigation. Finally, the TAP on Environmental Social Performance Management is supporting 10 PLIs in 8 countries with the adoption of the Universal Standards for Social and Environmental Performance Management 'USSEPM'. With regard to SSNUP, Symbiotics Capacity Building also continued with the implementation of the project supporting AB Bank Zambia with the roll-out of its agriculture finance services by leveraging digital technology.

In 2022, Symbiotics Capacity Building closed six projects. Among these was the first edition of the TAP on Crisis Impact Mitigation. Funded by REGMIFA TAF, it covered 6 PLIs in 5 countries (Ghana, Kenya, Madagascar, Nigeria and Uganda). Another completed project involved the development of technology-enhanced savings and green loan products, including a financial education component for clients of CIDRE Bolivia, with financial support from SCBF.

Symbiotics Capacity Building continues to work proactively with suitable training programs to build the capacity of PLIs on innovative impact themes such as digital financial services, SMEs, agriculture and green finance. Our aim is to both increase the outreach of Symbiotics' impact investments and contribute to the broader development agenda and the SDGs. In 2022, the qualitative scholarship program developed by Symbiotics Capacity Building awarded 58 scholarships to the staff of PLIs in which Symbiotics has invested so they can attend specialized digital financial services courses. In view of the excellent reception by the PLIs and given their increasing demand for training courses, the plan for the scholarship program for 2023 includes new training courses dedicated to green and sustainable finance.

CORPORATE SOCIAL RESPONSIBILITY

Symbiotics corporate social responsibility 'CSR' efforts continued to build on what we started in 2021, engaging staff in projects and supporting various initiatives. The CSR Committee acts as the steering force, meeting several times throughout the year to propose, drive and approve initiatives and projects. At the beginning of 2022, we introduced a new CSR intranet page outlining the company's CSR vision and listing all projects for 2022.

B CORP CERTIFICATION

Symbiotics has been a certified B Corporation since March 2021. The results of the 2021 assessment led us to focus on improvements in all five B Corp impact areas in 2022. One priority has been our environmental sustainability.

COMMITMENTS

Symbiotics adheres and is committed to various industry associations and organizations, some in the sustainable finance and impact investment sectors, others in legal and environmental areas that aim to improve industry practices and support the growth of the sustainable finance industry. Management makes these commitments at the Group level, engaging the whole company.

PAINT A SMILE

Paint a Smile, a Swiss non-profit non-governmental organization based in Geneva, decorates pediatric wards and nursing homes with colorful paintings and transforms the cold and impersonal hospital environment into a more colorful and welcoming space.

Several Symbiotics staff participated in the Geneva Course de l'Escalade 2022 and thus supported Paint A Smile projects.

TERRE DES HOMMES

Terre des Hommes is an independent Swiss organization dedicated to bringing about significant and lasting change in the lives of children and young people, especially those most at risk.

Symbiotics staff in Geneva participated in its Corporate Walk of Hope, one of the largest solidarity events in Switzerland, to support children's rights and sustainable and solidarity-based development. Symbiotics created Terre des Hommes themed end-of-the-year cards and made a donation to Terre des Hommes Italy to support emergency projects in Syria.

Environmental Sustainability

The commitment of Symbiotics to the UN Race to Zero and SME Climate Hub has further driven our efforts in 2022 to become a more environmentally sustainable company. With the help of the expertise of Climate Services, an external provider, we collected data on our global corporate CO₂ emissions in 2021, including heating, electricity, waste, water and travel consumption, to assess our annual carbon footprint. We also conducted a separate Mobility Survey to evaluate the means of transportation of all staff worldwide.

To compensate for our 2021 carbon footprint, we partnered with On A Mission, a Swiss NGO that allocates carbon funds to reforestation projects around the world. The NGO planted 2,823 new trees on behalf of Symbiotics in reforestation projects in Kenya, Madagascar, Colombia, Zambia, Côte d'Ivoire and the Republic of Congo, all countries in which we also invest.

Internally, we have worked on concrete measures to improve our environmental corporate impact, like encouraging paperless work and using ecological paper.

CHILDREN OF CUERNAVACA

Symbiotics partnered with French association Un Toit pour les Enfants de Cuernavaca (A Shelter for the Children of Cuernavaca) to financially support the first phase of the construction of an ecological mini farm for the 80 children enrolled in the nearby school in Cuernavaca, Mexico. Symbiotics matched the funds raised by staff.

Staff in our Mexico office have been supporting the association since 1998. In 2022, several staff members participated in the Cuernavaca Christmas celebration and surprised the children with gifts and sweets.

USED COMPUTER MATERIAL

Symbiotics donated used laptops to an NGO in Burkina Faso. The Burkina Women's Education Fund distributed the material among its beneficiaries – women university students – giving the materials a second life.

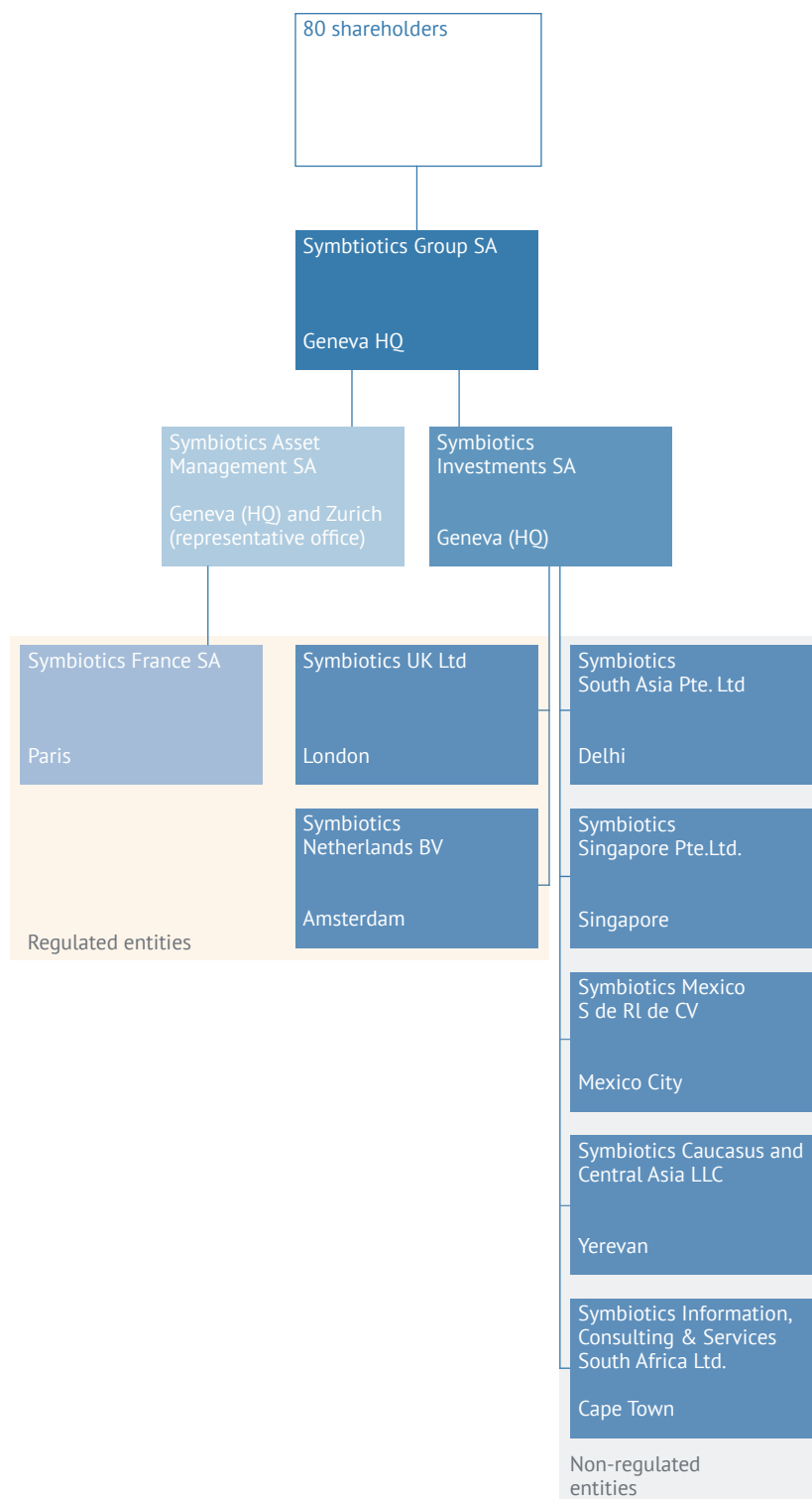
UKRAINE

Symbiotics made a donation to the International Committee of the Red Cross in April 2022 to help efforts on the ground in Ukraine. During the year, we also twice supported the 1to4 Foundation in Ukraine as its members worked closely with ShelterUkraine to create a network of social entrepreneurs in the country to provide on-the-ground support to internally displaced persons.



APPENDICES

APPENDIX I – LEGAL: STRUCTURE



APPENDIX II – BOARDS OF DIRECTORS

SYMBIOTICS INVESTMENTS BOARD OF DIRECTORS



ROLAND DOMINICÉ
Chairman



STÉPHANE DAILLENCOURT
Member



DAVID LEDERMANN
Member

SYMBIOTICS ASSET MANAGEMENT BOARD OF DIRECTORS



ROLAND DOMINICÉ
Chairman



ALEXANDRE PRAUTZSCH
Member



PIERCARLO GERA
Member



LAURENCE VOGT SCHOLLER
Member



VALÉRIE DUJARDIN
Member



JÉRÔME CHEVALLERAU
Member



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whitened without using optical brighteners and chlorine bleach.

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